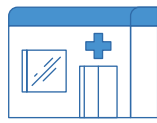




**WELL's Digital Portfolio**



**220**

Clinics served



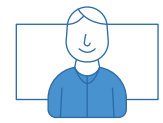
**2,000+**

GPs supported



**4.85M+**

Patients supported

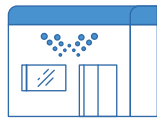


**1,700+**

Non-medical staff supported



**WELL's Clinic Portfolio**



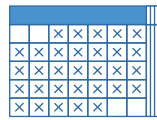
**Nineteen**

100% owned WELL Clinics



**~180**

Doctors providing care at WELL Clinics



**~600,000**

Patient visits within the last 12 months



**354**

WELL Clinic & HQ staff and doctors combined

## About WELL

At WELL, we believe that the future of health is in technology. Within the fragmented and under-digitized Canadian healthcare market, we see an opportunity to modernize and improve primary healthcare by leveraging cutting edge digital technology to improve health outcomes. WELL's business is comprised of both physical and digital assets. By executing on a disciplined and highly accretive capital allocation program, WELL plans to continue to acquire scale across both these vectors to innovate and take advantage of the latest trends in healthcare. We want to develop a robust system where patients have greater access to services, and where physicians are free to focus on doing what they do best: caring for their patients.

## 4 Reasons for WELL

- 1. Proven management:** WELL is backed by a proven management team with a wide array of senior leadership experience in the technology sector.
- 2. A Unique Approach:** WELL is different because it grows scale across two vectors: digital and clinical. This unique ability to not only invest in technology but also ensure that it is implemented properly is what allows us to improve the doctor and patient experience.
- 3. Quadruple Bottomline:** We aren't just about dollars and cents, we are also a highly ethical company focused on key performance metrics. Namely our people, our environment, our community, and financials.
- 4. Recent Achievements:** WELL is a growing company. In the past 6 months, we acquired 19 primary care medical clinics and the largest Oscar hosting company in British Columbia (NerdEMR).

## Capital Structure as of January 2019

Trading Symbol	TSXV: WELL	Warrants	5.16M
Share Price (as at 01-24-19)	\$0.43	F/D Shares Outstanding	~ 97.37M
52 Week High – Low	\$0.75 - \$0.25	Market Cap. Basic	~ \$36M
Basic Shares Outstanding	83.86M	Market Cap. F/D	~ \$42M
Options/RsUs/PSUs	~ 8.35M	Insider Ownership (%)	40.71%

## Our Leadership Team



**Hamed Shahbazi**  
Chairman and CEO

Previously Founder & CEO of TIO Networks (sold in 2017 for \$310MM)

Named TSX Venture Tech's "Exec of the Year" by Cantech Letter three years in a row



**Eva Fong**  
Chief Financial Officer

Previously SVP of M&A at TIO Networks. Key roles at SAP, and 360networks

Fortune 500 public company management experience



**Amir Javidan**  
Chief Operating Officer

Previously COO at TIO Networks with ownership of Information Systems, treasury functions and support across enterprise

VP of IT and Customer Service at Avigilon Corp



**Dr. Michael Frankel**  
Chief Medical Officer

Owned and operated several primary care clinics for 15 years

General practitioner in the lower mainland for 27 years



**Chris Ericksen**  
SVP Strategic Partnerships and Marketing

Previously held numerous roles with TIO Networks for 13+ years including Chief Revenue Officer with ownership for key customers & strategic alliances

Founded and led Ericksen Design Group for 8 years



**Brian Levinkind**  
Senior Vice President of Corporate Development

Former equity partner at Grant Thornton LLP

Management positions at HSBC and KPMG



## About Our Business

The lack of modernization in the healthcare industry has resulted in frustrations and inefficiencies that plague primary healthcare. WELL's solution to this problem is unique: We are both a healthcare operator and a technology developer, allowing us to combine professional health expertise with advanced digital platforms to empower physicians and patients. WELL's strategy is mainly focused on augmenting scale and investing across two vectors: clinical and digital.

We are pursuing a proven M&A strategy and are supported by an experienced management team and board of directors. WELL's business is focused in three main areas: Improving the efficiency of MSP services, making more uninsured services widely available in a responsible and curated manner, and unlocking the value of technology. Our strategy is simple: Acquire (digital and clinical assets), Integrate (improve asset compatibility), Optimize (Fine tune our products using iterative development), Productize (package platforms for distribution), and Scale (expand the WELL network through licensing and acquisitions).

## Our Values, Vision, and Goals

Our vision of healthcare is patient-centric and physician focused. We want to be the best place for physicians to work, and the most convenient place for patients to receive care. Our mission is to positively impact health outcomes by leveraging technology to empower and support patients and doctors. WELL's core values are our guiding principles and the foundation for our business. They provide us with a consistent framework to help us stay true to our vision and goals. They are:

### Social Responsibility

WELL functions on a "quadruple bottom line" principle where we track our KPIs in four main areas: financial, people, environment, and community.

### Innovation Through Technology

WELL believes in the power of technology and its ability to improve our daily lives. We are solution oriented and seek to solve current challenges by developing and acquiring the best technology.

### Purpose Driven

Everything we do at WELL is driven by a strong understanding of our goals and how they are tied to improving patient outcomes. WELL is reliable because our "true north" is to improve the doctor and patient journey.

### Empowerment

We prefer to support our employees and members because we believe the best innovation occurs when people can flourish. WELL exists to provide the tools for success and to remove the headaches that prevent it. We are here to empower doctors and patients.

## WELL's Clinic Network

