



WELL Health
TECHNOLOGIES CORP

WELL HEALTH TECHNOLOGIES CORP.
Condensed Interim Consolidated Financial Statements
June 30, 2023

Expressed in thousands of Canadian dollars

WELL Health Technologies Corp.

Consolidated Statements of Loss and Comprehensive Loss

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except per share and share amounts)

| | Three months ended | | Six months ended | |
|--|--------------------|------------------|------------------|------------------|
| | June 30, 2023 | June 30, 2022 | June 30, 2023 | June 30, 2022 |
| | | Restated | | Restated |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Revenue (Note 5) | 170,922 | 140,326 | 340,347 | 266,834 |
| Expenses | | | | |
| Cost of sales (excluding depreciation and amortization) | (80,099) | (64,852) | (163,355) | (121,972) |
| General and administrative (Note 6) | (60,603) | (47,869) | (117,176) | (92,045) |
| Depreciation and amortization | (14,041) | (13,810) | (28,563) | (27,185) |
| Stock-based compensation (Note 13) | (6,134) | (8,527) | (12,733) | (13,666) |
| Foreign exchange gain | 65 | 439 | 349 | 479 |
| Operating income | 10,110 | 5,707 | 18,869 | 12,445 |
| Interest income (Note 7) | 127 | 109 | 315 | 211 |
| Interest expense (Note 7) | (7,828) | (5,254) | (15,602) | (10,408) |
| Time-based earnout expense (Note 8) | (1,476) | (4,515) | (12,330) | (7,036) |
| Change in fair value of investments | - | - | - | 602 |
| Gain on disposal of investments (Note 16) | 1,517 | - | 1,517 | - |
| Share of net loss of associates | (91) | (90) | (188) | (238) |
| Other (expense) income | (2,486) | 401 | (3,143) | (41) |
| Net loss before income tax | (127) | (3,642) | (10,562) | (4,465) |
| Income tax (expense) recovery | (1,889) | 2,398 | (2,081) | 445 |
| Net loss | (2,016) | (1,244) | (12,643) | (4,020) |
| Net income (loss) attributable to: | | | | |
| Owners of WELL Health Technologies Corp. | (5,767) | (6,355) | (20,125) | (14,840) |
| Non-controlling interests | 3,751 | 5,111 | 7,482 | 10,820 |
| | (2,016) | (1,244) | (12,643) | (4,020) |
| Other comprehensive income (loss): | | | | |
| <i>Items that may be subsequently reclassified to profit or loss:</i> | | | | |
| Exchange difference on translation of foreign subsidiaries and fair value changes on interest rate swaps | (12,059) | 14,856 | (12,694) | 7,385 |
| Total comprehensive income (loss) | (14,075) | 13,612 | (25,337) | 3,365 |
| Total comprehensive income (loss) attributable to: | | | | |
| Owners of WELL Health Technologies Corp. | (17,711) | 8,395 | (32,700) | (7,516) |
| Non-controlling interests | 3,636 | 5,217 | 7,363 | 10,881 |
| | (14,075) | 13,612 | (25,337) | 3,365 |
| Loss per share attributable to WELL Health Technologies Corp. | | | | |
| Basic and diluted | (0.03) | (0.03) | (0.09) | (0.07) |
| Weighted average number of common shares outstanding | | | | |
| Basic and diluted | 235,434,417 | 216,181,083 | 233,811,786 | 213,115,055 |

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

WELL Health Technologies Corp.
Consolidated Statements of Financial Position

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated)

| As at | June 30, 2023 \$'000 | December 31, 2022 \$'000 |
|--|-------------------------------------|--------------------------------|
| Assets | | |
| Current | | |
| Cash and cash equivalents | 35,633 | 48,908 |
| Accounts and other receivables (Note 9) | 75,411 | 78,914 |
| Inventory | 1,183 | 1,370 |
| Lease receivable | 906 | 568 |
| Prepayments and other assets | 20,001 | 21,117 |
| Total current assets | 133,134 | 150,877 |
| Financial assets at fair value through profit and loss | 6,681 | 5,636 |
| Investment accounted for using the equity method | 4,181 | 4,369 |
| Lease receivable – non-current | 1,899 | 1,880 |
| Prepayments and other assets – non-current | 3,828 | 3,177 |
| Property and equipment | 85,419 | 82,535 |
| Intangible assets (Note 10) | 541,315 | 571,267 |
| Goodwill (Note 10) | 494,582 | 499,290 |
| Total assets | 1,271,039 | 1,319,031 |
| Liabilities and equity | | |
| Current | | |
| Accounts payable and accrued liabilities | 43,588 | 50,728 |
| Unearned revenue | 7,158 | 6,797 |
| Loans and borrowings (Note 12(a)) | 25,288 | 30,303 |
| Lease liability | 10,748 | 9,107 |
| Convertible debentures (Note 12(b)) | 3,850 | 3,850 |
| Deferred acquisition costs (Note 11(a)) | 15,154 | 18,229 |
| Other liabilities (Note 11(b)) | 15,897 | 17,489 |
| Total current liabilities | 121,683 | 136,503 |
| Loans and borrowings - non-current (Note 12(a)) | 206,439 | 222,171 |
| Lease liability – non-current | 54,057 | 52,156 |
| Convertible debentures - non-current (Note 12(b)) | 43,094 | 40,829 |
| Deferred tax liabilities | 22,729 | 30,706 |
| Unearned revenue - non-current | 324 | 403 |
| Deferred acquisition costs – non-current (Note 11(a)) | 20,235 | 20,268 |
| Other liabilities – non-current (Note 11(b)) | 1,801 | 744 |
| Total liabilities | 470,362 | 503,780 |
| Equity | | |
| Share capital (Note 13) | 729,422 | 705,186 |
| Contributed surplus (Note 13) | 51,412 | 51,765 |
| Accumulated other comprehensive income | 26,484 | 39,059 |
| Accumulated deficit | (83,791) | (63,666) |
| Equity attributable to owners of WELL Health Technologies Corp. | 723,527 | 732,344 |
| Non-controlling interests | 77,150 | 82,907 |
| Total equity | 800,677 | 815,251 |
| Total equity and liabilities | 1,271,039 | 1,319,031 |

Commitments and contingencies (Note 11(c))

Events after the reporting period (Note 19)

Approved by the Directors:

"Hamed Shahbazi"

"Thomas Liston"

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

WELL Health Technologies Corp.
Consolidated Statements of Changes in Equity

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share amounts)

| | Attributable to owners of WELL Health Technologies Corp. | | | | | | | | |
|--|---|----------------------------|----------------------------------|--|----------------------------------|-----------------|--|---------------------------|--|
| | Number of Shares | Share Capital \$'000 | Contributed Surplus \$'000 | Accumulated other comprehensive income (loss) \$'000 | Accumulated Deficit \$'000 | Total \$'000 | Non- controlling interests \$'000 | Total equity \$'000 | |
| Balance at December 31, 2022 | 231,047,290 | 705,186 | 51,765 | 39,059 | (63,666) | 732,344 | 82,907 | 815,251 | |
| Stock options exercised (Note 13) | 769,974 | 946 | (422) | - | - | 524 | - | 524 | |
| Shares issued for RSUs/PSUs (Note 13) | 2,362,140 | 12,169 | (12,169) | - | - | - | - | - | |
| Shares issued for settlement of deferred acquisition costs (Note 11(a)) | 1,801,487 | 7,951 | - | - | - | 7,951 | - | 7,951 | |
| Shares issued for time-based earnout payments | 597,045 | 2,396 | - | - | - | 2,396 | - | 2,396 | |
| Shares issued for consideration in business combinations (Note 16) | 152,170 | 774 | - | - | - | 774 | - | 774 | |
| Stock-based compensation (Note 13) | - | - | 12,733 | - | - | 12,733 | - | 12,733 | |
| Non-controlling interests via business combination (Note 16) | - | - | - | - | - | - | 6,062 | 6,062 | |
| Distributions paid to non-controlling interests | - | - | - | - | - | - | (13,441) | (13,441) | |
| Other transactions with non-controlling interests | - | - | (495) | - | - | (495) | (5,745) | (6,240) | |
| PPA finalization (Note 16) | - | - | - | - | - | - | 4 | 4 | |
| Exchange difference on translation of foreign subsidiaries and fair value changes on interest rate swaps | - | - | - | (12,575) | - | (12,575) | (119) | (12,694) | |
| Net (loss) income for the period | - | - | - | - | (20,125) | (20,125) | 7,482 | (12,643) | |
| Balance at June 30, 2023 | 236,730,106 | 729,422 | 51,412 | 26,484 | (83,791) | 723,527 | 77,150 | 800,677 | |
| Restated balance at December 31, 2021 | 209,147,462 | 633,509 | 43,988 | 5,383 | (64,643) | 618,237 | 89,813 | 708,050 | |
| Private placement | 9,327,765 | 34,513 | - | - | - | 34,513 | - | 34,513 | |
| Share issue costs | - | (2,184) | - | - | - | (2,184) | - | (2,184) | |
| Shares repurchased under normal course issuer bid | (50,000) | (243) | - | - | - | (243) | - | (243) | |
| Stock options exercised (Note 13) | 688,282 | 1,142 | (512) | - | - | 630 | - | 630 | |
| Shares issued for RSUs/PSUs (Note 13) | 1,392,620 | 4,909 | (4,909) | - | - | - | - | - | |
| Stock-based compensation (Note 13) | - | - | 13,666 | - | - | 13,666 | - | 13,666 | |
| Shares issued for deferred acquisition costs | 336,555 | 1,094 | - | - | - | 1,094 | - | 1,094 | |
| Shares issued for settlement of note payable | 2,320,897 | 9,353 | - | - | - | 9,353 | - | 9,353 | |
| Non-controlling interests via business combination | - | - | - | - | - | - | 2,501 | 2,501 | |
| Distributions paid to non-controlling interests | - | - | - | - | - | - | (10,324) | (10,324) | |
| Foreign currency translation of foreign subsidiaries | - | - | - | 7,324 | - | 7,324 | 61 | 7,385 | |
| Net (loss) income for the period – restated | - | - | - | - | (14,840) | (14,840) | 10,820 | (4,020) | |
| Restated balance at June 30, 2022 | 223,163,581 | 682,093 | 52,233 | 12,707 | (79,483) | 667,550 | 92,871 | 760,421 | |

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

WELL Health Technologies Corp.
Consolidated Statements of Cash Flows

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated)

| | Six months ended | |
|--|--------------------------|------------------|
| | June 30, 2023 | June 30, 2022 |
| | \$'000 | \$'000 |
| Cash flows provided by/(used in) | | |
| Operating activities | | |
| Net loss for the period | (12,643) | (4,020) |
| <i>Adjustments to net loss for non-cash items:</i> | | |
| Interest income accretion | (99) | (96) |
| Interest expense accretion | 6,560 | 6,008 |
| Time-based earnout payments settled via shares | 2,397 | - |
| Unrealized foreign exchange and others | (1,549) | (283) |
| Loss on revaluation of deferred acquisition cost liability | 7,891 | - |
| Change in fair value of investments | - | (602) |
| Depreciation and amortization | 28,563 | 27,185 |
| Gain on disposal of investments (Note 16) | (1,517) | - |
| Share of net loss of associates | 188 | 238 |
| Stock-based compensation (Note 13) | 12,733 | 13,666 |
| Loss on deferred acquisition cost liability settled via shares (Note 11(a)) | 917 | - |
| Non-cash loss (gain) included in other income | 1,798 | (865) |
| Change in non-cash operating items (Note 17) | (13,402) | (8,391) |
| Net cash provided by operating activities | 31,837 | 32,840 |
| Investing activities | | |
| Business acquisitions, net of cash acquired (Notes 16 & 17) | (1,158) | - |
| Asset acquisitions (Notes 16 & 17) | (6,310) | (211) |
| Equity and debt investments in associates and others (Note 17) | (1,069) | - |
| Proceeds from disposal of investments (Note 16) | 11,438 | - |
| Acquisition of property and equipment and internally generated intangible assets | (3,767) | (2,052) |
| Settlement of working capital holdbacks | (489) | (185) |
| Settlement of deferred acquisition costs (Note 11(a)) | (5,438) | (22,422) |
| Net cash used in investing activities | (6,793) | (24,870) |
| Financing activities | | |
| Proceeds from private placements (Note 13) | - | 34,513 |
| Share issue costs (Note 13) | - | (2,184) |
| Shares repurchased under NCIB (Note 13) | - | (243) |
| Payment of interest on convertible debentures (Note 12(b)) | (1,925) | (2,310) |
| Proceeds from loans and borrowings | 17,588 | 21,706 |
| Repayments of loans and borrowings | (34,149) | (50,233) |
| Proceeds from stock options exercised | 524 | 614 |
| Transactions with non-controlling interests | (14,221) | (10,324) |
| Lease payments | (6,060) | (4,917) |
| Lease payments received | 383 | 367 |
| Net cash used in financing activities | (37,860) | (13,011) |
| Effects of foreign exchange difference on cash and cash equivalents | (459) | 247 |
| Net change in cash | (13,275) | (4,794) |
| Cash and cash equivalents - beginning of period | 48,908 | 61,919 |
| Cash and cash equivalents - end of period | 35,633 | 57,125 |
| Cash (paid for)/recovered from: | | |
| Interest | (10,494) | (6,844) |
| Income tax | (8,472) | 758 |
| | (18,966) | (6,086) |

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

WELL Health Technologies Corp.
Notes to Condensed Interim Consolidated Financial Statements

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

1. Nature of operations

WELL Health Technologies Corp. (the "Company") is an omni-channel digital health company. Its objective is to empower doctors to provide advanced care while leveraging the latest trends in digital health technology.

The Company was incorporated under the Business Corporations Act of British Columbia on November 23, 2010. The Company's common shares trade on the Toronto Stock Exchange (the "TSX") under the symbol WELL.

The Company's head office is located at Suite 550 - 375 Water Street, Vancouver, BC, V6B 5C6.

The Company's Board of Directors approved these condensed interim consolidated financial statements on August 10, 2023.

2. Basis of presentation

These condensed interim consolidated financial statements, including comparatives, have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") applicable to the preparation of interim financial statements, including IAS 34, Interim Financial Reporting. These condensed interim consolidated financial statements should be read in conjunction with the December 31, 2022 annual consolidated financial statements, which have been prepared in accordance with IFRS issued by the IASB.

These condensed interim consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments which are measured at fair value. All financial information in these condensed interim consolidated financial statements, except share and per share amounts, is presented in thousands of Canadian dollars, which is the functional currency of the Company. All amounts are rounded to the nearest thousands of Canadian dollars.

3. Significant accounting policies

The preparation of financial statements is based on accounting principles and practices consistent with those used in the preparation of December 31, 2022 annual consolidated financial statements, except for the following:

Income tax

Income tax expense recognized in interim periods is based on the best estimate of the income tax rate expected for the full financial year. At the date of each interim financial report, the effective annual tax rate is re-estimated and is applied to profits earned, or losses incurred, to date.

In May 2023, the IASB issued International Tax Reform - Pillar Two Model Rules – Amendments to IAS 12 (the "Amendments") to clarify the application of IAS 12 Income Taxes to income taxes arising from tax law enacted or substantively enacted to implement the Organisation for Economic Co-operation and Development (OECD)/G20 Inclusive Framework on Base Erosion and Profit Shifting (BEPS) Pillar Two model rules (Pillar Two income taxes). The Amendments introduce a mandatory temporary exception to the accounting for deferred taxes arising from the jurisdictional implementation of the Pillar Two model

WELL Health Technologies Corp.
Notes to Condensed Interim Consolidated Financial Statements

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

rules and disclosure requirements for affected entities to help users of the financial statements better understand an entity's exposure to Pillar Two income taxes arising from that legislation, particularly before its effective date. The mandatory temporary exception applies immediately, and the remaining disclosure requirements apply for annual reporting periods beginning on or after January 1, 2023, but not for any interim periods ending on or before December 31, 2023. The Company is evaluating the Amendments, but does not expect them to have a material effect on its consolidated financial statements.

Derivative financial instruments

The Company uses derivative financial instruments to manage risk associated with foreign currency rates and interest rates. Derivative financial instruments are initially measured at fair value. When derivative financial instruments are designated in a qualifying hedging relationship and hedge accounting is applied, the effectiveness of the hedges is measured at the end of each reporting period and the effective portion of changes in fair value is recognized in other comprehensive income (loss) and any ineffective portion is recognized immediately in net income (loss). For interest rate swaps used to manage risk associated with interest rates, amounts are transferred from accumulated other comprehensive income to interest expense when the underlying transaction affects net income (loss). The Company has not currently designated any foreign exchange forward contracts used to manage risk associated with foreign currency contracts in a qualifying hedging relationship. For derivative instruments not in a qualifying hedging relationship, changes in fair value are recognized immediately in net income (loss) as either foreign exchange gain (loss) or interest expense, as appropriate.

4. Critical accounting estimates and judgments

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, revenues and expenses. Actual results may differ from these estimates.

In preparing these condensed interim consolidated financial statements, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the December 31, 2022 annual consolidated financial statements, except for the following:

Hedge accounting

The Company applies judgment when assessing whether a hedging relationship meets the criteria to qualify for hedge accounting and when assessing ongoing hedge effectiveness requirements. Hedge accounting is discontinued when a hedging relationship ceases to meet the qualifying criteria including when the hedging instrument or hedged item ceases to exist as a result of maturity, expiry or termination. The fair values of hedging instruments, which can fluctuate from period to period, are primarily derived from credit risk adjusted valuation models. When hedge accounting is not applied to a hedging relationship, the changes in fair value during the period are recognized immediately in earnings and can result in significant variability in net income (loss).

WELL Health Technologies Corp.**Notes to Condensed Interim Consolidated Financial Statements**

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

5. Revenue

The following table shows the details of revenues for the three and six months ended June 30, 2023, and 2022:

| | Three months ended | | Six months ended | |
|---|---------------------------|------------------|--------------------------|------------------|
| | June 30, 2023 | June 30, 2022 | June 30, 2023 | June 30, 2022 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Public insured | 54,975 | 45,518 | 105,455 | 88,333 |
| Non-public and other | 102,682 | 77,840 | 202,264 | 148,388 |
| Patient Services | 157,657 | 123,358 | 307,719 | 236,721 |
| SaaS and Technology Services (Note 15) | 13,265 | 16,968 | 32,628 | 30,113 |
| Total Revenue | 170,922 | 140,326 | 340,347 | 266,834 |

6. General and administrative expenses

The following table provides a breakdown of general and administrative expenses for the three and six months ended June 30, 2023, and 2022:

| | Three months ended | | Six months ended | |
|----------------------------------|---------------------------|------------------|--------------------------|------------------|
| | June 30, 2023 | June 30, 2022 | June 30, 2023 | June 30, 2022 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Salaries and benefits | 30,808 | 25,459 | 59,882 | 49,259 |
| Professional and consulting fees | 5,154 | 6,351 | 9,099 | 11,167 |
| Office expenses | 2,880 | 2,912 | 6,528 | 5,994 |
| Marketing and promotion | 16,261 | 10,080 | 31,460 | 19,987 |
| Others | 5,500 | 3,067 | 10,207 | 5,638 |
| | 60,603 | 47,869 | 117,176 | 92,045 |

7. Interest

The following table provides a breakdown of interest income and interest expense for the three and six months ended June 30, 2023, and 2022:

WELL Health Technologies Corp.**Notes to Condensed Interim Consolidated Financial Statements**

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

| | Three months ended | | Six months ended | |
|--|----------------------------|----------------------------|----------------------------|----------------------------|
| | June 30, 2023 \$'000 | June 30, 2022 \$'000 | June 30, 2023 \$'000 | June 30, 2022 \$'000 |
| Interest accretion on subleases and debt investment | 50 | 33 | 99 | 66 |
| Interest income on cash and cash equivalents and others | 77 | 76 | 216 | 145 |
| Interest income | 127 | 109 | 315 | 211 |
| Interest on loans and borrowings | (4,495) | (2,285) | (9,043) | (4,450) |
| Interest on convertible debentures | (2,095) | (1,604) | (4,190) | (3,209) |
| Interest accretion on leases | (697) | (644) | (1,351) | (1,301) |
| Accretion of discount on deferred acquisition costs (Note 11(a)) | (282) | (602) | (574) | (1,211) |
| Amorization of deferred financing fees | (259) | (119) | (444) | (237) |
| Interest expense | (7,828) | (5,254) | (15,602) | (10,408) |

8. Time-based earnout expense

The following table provides a breakdown of time-based earnout expense for the three and six months ended June 30, 2023, and 2022:

| | Three months ended | | Six months ended | |
|--|----------------------------|----------------------------|----------------------------|----------------------------|
| | June 30, 2023 \$'000 | June 30, 2022 \$'000 | June 30, 2023 \$'000 | June 30, 2022 \$'000 |
| Time-based earnout expense | (1,541) | (4,515) | (3,377) | (7,036) |
| Gain (loss) on settlement of certain deferred acquisition cost and time-based earnout liabilities via shares | 65 | - | (1,062) | - |
| Loss on revaluation of deferred acquisition cost liability (Note 11(a)) | - | - | (7,891) | - |
| | (1,476) | (4,515) | (12,330) | (7,036) |

During the six months ended June 30, 2023 and 2022, the Company recognized time-based earnout expense of \$3,377 and \$7,036, respectively, in relation to earnouts that are recognized over time during post acquisition requisite service periods.

During the six months ended June 30, 2023, the Company recognized a loss of \$1,062 on settlement of certain deferred acquisition cost liabilities and time-based earnout liabilities via shares due to differences between the weighted average share price used to calculate the number of shares to be issued and the closing share price on the dates of settlement.

In February 2023, the Company signed an agreement that amended the terms of the MyHealth earnout arrangement and recognized a loss of \$7,891 on revaluation of the related deferred acquisition cost liability during the six months ended June 30, 2023. During the year ended December 31, 2022, the Company recognized a gain of \$27,750 on the revaluation of deferred acquisition cost liabilities. On an aggregate basis, the net gain was \$19,859.

WELL Health Technologies Corp.**Notes to Condensed Interim Consolidated Financial Statements**

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

9. Accounts and other receivables

The following table shows the details of the Company's accounts and other receivables as at June 30, 2023 and December 31, 2022:

| | June 30, 2023 \$'000 | December 31, 2022 \$'000 |
|--|-------------------------------------|--------------------------------|
| Accounts Receivable - gross | 78,873 | 82,533 |
| Less: Expected credit losses | (3,462) | (3,619) |
| | 75,411 | 78,914 |
| Accounts receivable - gross | | |
| Canadian Patient Services - Primary | 3,747 | 3,374 |
| Canadian Patient Services - Specialized - MyHealth | 13,080 | 11,615 |
| US Patient Services - Primary - Circle | 10,508 | 6,676 |
| US Patient Services - Primary - WISP | 184 | 372 |
| US Patient Services - Specialized - CRH | 40,093 | 45,652 |
| SAAS and Technology Services | 11,261 | 14,844 |
| | 78,873 | 82,533 |

The Company evaluates credit losses on a periodic basis based on the aging and collectability of its accounts receivable. As at June 30, 2023, the Company had recognized expected credit losses of \$3,462 (December 31, 2022 - \$3,619), which have been recorded as a reduction of accounts receivable. The expected lifetime credit loss provision for trade receivables is based on historical counterparty default rates and is adjusted for relevant forward-looking information as required.

WELL Health Technologies Corp.
Notes to Condensed Interim Consolidated Financial Statements

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

10. Intangible assets and Goodwill

| | Customer relationships \$'000 | Technology \$'000 | Brand \$'000 | Licences \$'000 | Intangibles Total \$'000 | Goodwill \$'000 |
|---|----------------------------------|----------------------|-----------------|--------------------|--------------------------------|--------------------|
| COST | | | | | | |
| Restated balance at December 31, 2021 | 392,818 | 28,596 | 9,735 | 183,483 | 614,632 | 471,549 |
| Acquired via asset acquisitions | - | - | - | 830 | 830 | - |
| Acquired via business combination | 28,273 | - | - | - | 28,273 | 12,882 |
| Internally generated intangible assets | - | 1,852 | - | - | 1,852 | - |
| Disposals/others | (28,869) | - | - | (1,800) | (30,669) | (5,859) |
| Exchange difference on foreign currency translation | 39,782 | 860 | 185 | - | 40,827 | 20,718 |
| Balance at December 31, 2022 | 432,004 | 31,308 | 9,920 | 182,513 | 655,745 | 499,290 |
| PPA finalization | 574 | 476 | - | - | 1,050 | (801) |
| Acquired via asset acquisitions (Note 16) | 12,372 | - | - | - | 12,372 | - |
| Acquired via business combination (Note 16) | 1,031 | - | - | - | 1,031 | 3,318 |
| Internally generated intangible assets | - | 1,198 | - | - | 1,198 | - |
| Disposals/others | (23,438) | - | - | (810) | (24,248) | - |
| Exchange difference on foreign currency translation | (13,385) | (345) | (59) | - | (13,789) | (7,225) |
| Balance at June 30, 2023 | 409,158 | 32,637 | 9,861 | 181,703 | 633,359 | 494,582 |
| ACCUMULATED AMORTIZATION | | | | | | |
| Restated balance at December 31, 2021 | (35,023) | (2,551) | (379) | - | (37,953) | - |
| Amortization for the period | (38,687) | (3,151) | (981) | - | (42,819) | - |
| Disposals | 13,680 | - | - | - | 13,680 | - |
| Exchange difference on foreign currency translation | (17,300) | (86) | - | - | (17,386) | - |
| Balance at December 31, 2022 | (77,330) | (5,788) | (1,360) | - | (84,478) | - |
| Amortization for the period | (19,630) | (1,624) | (496) | - | (21,750) | - |
| Disposals | 7,760 | - | - | - | 7,760 | - |
| Exchange difference on foreign currency translation | 6,382 | 42 | - | - | 6,424 | - |
| Balance at June 30, 2023 | (82,818) | (7,370) | (1,856) | - | (92,044) | - |
| NET CARRYING AMOUNTS | | | | | | |
| As at December 31, 2022 | 354,674 | 25,520 | 8,560 | 182,513 | 571,267 | 499,290 |
| As at June 30, 2023 | 326,340 | 25,267 | 8,005 | 181,703 | 541,315 | 494,582 |

WELL Health Technologies Corp.**Notes to Condensed Interim Consolidated Financial Statements**

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

11. Deferred acquisition costs and other liabilities**a) Deferred acquisition costs**

Deferred acquisition costs are liabilities for certain time-based earnout payments that are treated as purchase consideration for business combinations and asset acquisitions (Note 16).

| | June 30, 2023 \$'000 | December 31, 2022 \$'000 |
|---|-------------------------------------|--------------------------------|
| Current | 15,154 | 18,229 |
| Non-current | 20,235 | 20,268 |
| | 35,389 | 38,497 |
| | | \$'000 |
| Balance at December 31, 2021 | | 85,603 |
| Additions via business combinations and asset acquisitions | | 17,447 |
| Accretion of discount | | 2,428 |
| Settlement in cash | | (31,341) |
| Settlement in common shares | | (8,488) |
| Gain on settlement via shares | | (446) |
| Gain on revaluation included in time-based earnout expense | | (27,750) |
| Exchange difference | | 1,044 |
| Balance at December 31, 2022 | | 38,497 |
| Additions via business combinations and asset acquisitions | | 1,290 |
| Accretion of discount | | 574 |
| Settlement in cash | | (5,438) |
| Settlement in common shares | | (7,951) |
| Loss on settlement via shares | | 917 |
| Loss on revaluation included in time-based earnout expense (Note 8) | | 7,891 |
| Exchange difference | | (391) |
| Balance at June 30, 2023 | | 35,389 |

WELL Health Technologies Corp.**Notes to Condensed Interim Consolidated Financial Statements**

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

b) Other Liabilities

| | June 30, 2023 | December 31, 2022 |
|--------------------------------|--------------------------|----------------------|
| | \$'000 | \$'000 |
| <i>Current:</i> | | |
| Working capital holdback | 1,098 | 1,207 |
| Time-based earnouts | 5,825 | 6,517 |
| Income tax payable | 1,995 | 4,201 |
| Payroll liabilities and others | 6,979 | 5,564 |
| | 15,897 | 17,489 |
| <i>Non-current:</i> | | |
| Time-based earnouts | - | 636 |
| Others | 1,801 | 108 |
| | 1,801 | 744 |

c) Maturities of financial liabilities

| | <i>Undiscounted payments due by period</i> | | | | |
|--|--|---------------------|----------------|----------------|------------------|
| | Total | Less than 1 year | 1-3 years | 4-5 years | After 5 years |
| At June 30, 2023 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Deferred acquisition costs and time-based earnouts | 46,104 | 11,851 | 23,763 | 10,490 | - |
| Lease obligations' minimum payments | 75,386 | 12,143 | 23,576 | 17,161 | 22,506 |
| Accounts payable and accrued liabilities | 43,588 | 43,588 | - | - | - |
| Working capital holdbacks | 1,098 | 1,098 | - | - | - |
| Other current and non-current liabilities | 16,600 | 14,799 | 1,801 | - | - |
| Loans and borrowings | 233,877 | 7,877 | 186,625 | 39,375 | - |
| Convertible debentures | 83,475 | 3,850 | 7,700 | 71,925 | - |
| | 500,128 | 95,206 | 243,465 | 138,951 | 22,506 |

WELL Health Technologies Corp.**Notes to Condensed Interim Consolidated Financial Statements**

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

12. Loans and borrowings, and convertible debentures**a) Syndicated credit facilities**

| | June 30, 2023 \$'000 | December 31, 2022 \$'000 |
|--|-------------------------------------|--------------------------------|
| CRH syndicated credit facility with JPM: | | |
| Revolving loan | 96,046 | 178,394 |
| Term loan | 71,000 | - |
| MyHealth and Canadian Clinics syndicated credit facility with RBC: | | |
| Revolving loan | 20,400 | 28,400 |
| Term loan | 45,625 | 46,875 |
| Other loans and borrowings | 806 | 654 |
| Less: Financing fees | (2,150) | (1,849) |
| Total Loans and Borrowings | 231,727 | 252,474 |
| Current portion | 25,288 | 30,303 |
| Non-current portion | 206,439 | 222,171 |
| Total Loans and Borrowings | 231,727 | 252,474 |

(i) CRH syndicated credit facility with JPMorgan Chase Bank, N.A. ("JPM"):

The Company, through its wholly-owned subsidiaries, holds a syndicated four-year revolving credit facility with JPM as syndicate lead which provides up to US\$175 million in borrowing capacity and access to an accordion feature that increases the amount of the credit available to the Company by US\$125 million. On March 27, 2023, the Company amended the credit facility with JPM to (i) convert the existing US\$175 million revolving credit facility into a term loan facility of US\$55 million and a revolving credit facility of US\$120 million, (ii) adjust applicable margin on interest obligations such that interest is calculated with reference to SOFR plus 1.50% to 2.75%, dependent on the total leverage ratio of the consolidated financial results of CRH, and (iii) to amend certain financial covenants and other terms. The new term loan has a US\$688 quarterly repayment requirement with the first repayment paid on March 31, 2023 as well as additional potential repayment requirements based on excess cash flow, dependent on the total leverage ratio of the consolidated financial results of CRH. The amended JPM facility is secured by the assets of CRH and matures on April 22, 2025. As of June 30, 2023, the Company had drawn \$167,046 (US\$126,168) under this facility (December 31, 2022 – \$178,394 (US\$131,704)).

(ii) MyHealth and Canadian Clinics syndicated credit facility with Royal Bank of Canada ("RBC"):

The Company, through its wholly-owned subsidiaries, MyHealth and WELL Health Clinics Canada Inc. ("WHCC"), holds a syndicated five-year revolving credit facility and a term loan with RBC as syndicate lead which provides up to \$90 million revolving facility, a \$50 million term loan facility and access to an accordion feature that increases the amount of the credit available to the Company by \$60 million. Interest on the facility is calculated with reference

WELL Health Technologies Corp.
Notes to Condensed Interim Consolidated Financial Statements

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

to CDOR plus 1.50% to 3.25%, dependent on the total funded debt to EBITDA ratio of the consolidated results of MyHealth and WHCC. The RBC facility is secured by the assets of MyHealth and WHCC and matures on July 15, 2026. Under the term loan facility, there is a \$625 quarterly repayment requirement, with the first repayment paid on December 31, 2021. As of June 30, 2023, the Company had drawn \$66,025 under this facility (December 31, 2022 – \$75,275).

(iii) Financial covenants

The Company's syndicated credit facilities are subject to certain customary positive and negative covenants, as well as financial covenants based on the consolidated financial results of CRH, MyHealth and WHCC. The Company was in compliance with all positive, negative and financial covenants and other terms and conditions under its syndicated credit facilities as at June 30, 2023 and December 31, 2022.

(iv) Minimum principal repayments:

Total minimum principal repayments under the syndicated credit facilities were as follows as at June 30, 2023:

| | CRH (JPM) US\$'000 | MyHealth and Canadian Clinics (RBC) \$'000 |
|------|-----------------------------------|---|
| 2023 | 1,375 | 1,250 |
| 2024 | 2,750 | 2,500 |
| 2025 | 122,043 | 2,500 |
| 2026 | - | 59,775 |
| | 126,168 | 66,025 |

b) Convertible debentures

| | |
|--|---------------|
| | \$'000 |
| Balance as of December 31, 2021 | 41,709 |
| Interest accreted | 7,205 |
| Interest paid | (4,235) |
| Balance as of December 31, 2022 | 44,679 |
| Interest accreted (Note 7) | 4,190 |
| Interest paid | (1,925) |
| Balance as of June 30, 2023 | 46,944 |
| Current (Interest payable within one year) | 3,850 |
| Non-current | 43,094 |
| Total convertible debentures | 46,944 |

WELL Health Technologies Corp.

Notes to Condensed Interim Consolidated Financial Statements

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

13. Share Capital

a) Authorized

Unlimited common shares without par value.

b) Issued Common Shares

As at June 30, 2023, the issued share capital consisted of 236,730,106 (December 31, 2022 - 231,047,290) common shares.

c) Private Placements

During the six months ended June 30, 2022, the Company completed a private placement financing for gross proceeds of \$34,513. The financing was structured as a bought deal offering of 9,327,765 common shares at a price of \$3.70 per share. Share issue costs incurred were \$2,184.

d) Normal Course Issuer Bid ("NCIB")

On May 30, 2022, the Company received approval from the TSX for a renewal of the NCIB that expired on May 11, 2022. Under the NCIB, the Company may acquire up to an aggregate of 5,555,386 common shares from June 1, 2022 to May 31, 2023. In accordance with TSX rules, daily purchases made by the Company on the TSX will not exceed 276,932 common shares, subject to certain prescribed exemptions, being 25% of the average daily trading volume over the preceding six calendar months of 1,107,730 common shares. No shares have been purchased under the NCIB that expired on May 31, 2023.

On May 31, 2023, the Company received approval from the TSX for a renewal of the NCIB that expired on May 31, 2023. Under the renewed NCIB, the Company may acquire up to an aggregate of 5,884,589 common shares from June 5, 2023 to June 4, 2024. In accordance with TSX rules, daily purchases made by the Company on the TSX will not exceed 213,962 common shares, subject to certain prescribed exemptions, being 25% of the average daily trading volume over the preceding six calendar months of 855,850 common shares. No shares have been purchased under the current NCIB.

e) Options to purchase common shares

(i) Movement in stock options

The changes in stock options during the six months ended June 30, 2023 and the year ended December 31, 2022 were as follows:

WELL Health Technologies Corp.**Notes to Condensed Interim Consolidated Financial Statements**

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

| | June 30, 2023 | | December 31, 2022 | |
|---|--------------------------|---|-------------------|------------------------------------|
| | Number of options | Weighted average exercise price \$ | Number of options | Weighted average exercise price \$ |
| Balance outstanding, beginning of year | 3,054,041 | 1.74 | 6,437,274 | 1.03 |
| Options granted | - | - | 168,702 | 3.95 |
| Options exercised | (769,974) | (0.68) | (3,132,286) | (0.60) |
| Options expired | (17,351) | (5.24) | (407,774) | (0.25) |
| Options forfeited | (164,160) | (6.01) | (11,875) | (2.77) |
| Balance outstanding, end of period | 2,102,556 | 1.77 | 3,054,041 | 1.74 |

During the six months ended June 30, 2023 and 2022, the Company recognized stock-based compensation expense of \$222 and \$519 respectively, relating to stock options in the condensed interim consolidated statements of loss.

(ii) Stock options outstanding at the end of the period

The following table summarizes information relating to outstanding and exercisable stock options of the Company as at June 30, 2023:

| Exercise price \$ | Options outstanding | Options exercisable | Weighted average remaining contractual life (years) |
|--------------------------|----------------------------|----------------------------|--|
| 0.43 | 325,000 | 325,000 | 0.56 |
| 1.42 | 838,745 | 750,642 | 1.04 |
| 2.24 | 645,000 | 453,114 | 1.85 |
| 3.06 | 100,000 | - | 4.25 |
| 3.25 | 193,811 | 131,318 | 2.09 |
| | 2,102,556 | 1,660,074 | 1.46 |

The weighted average exercise price of options exercisable as at June 30, 2023 was \$1.59 (December 31, 2022 - \$1.37).

(iii) Fair value of stock options granted

The fair value of each stock option granted was estimated at the time of grant using the Black-Scholes option pricing model with the following significant inputs:

WELL Health Technologies Corp.**Notes to Condensed Interim Consolidated Financial Statements**

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

| | Grant date | |
|-------------------------|----------------------|---------------------------|
| | April 6, 2022 | September 30, 2022 |
| Exercise price | 5.24 | 3.06 |
| Share price | 5.00 | 3.08 |
| Risk-free interest rate | 2.51% | 3.32% |
| Expected term | 5 years | 5 years |
| Volatility | 69% | 68% |
| Expected dividend | None | None |
| Grant date fair value | \$2.89 | \$1.81 |

In estimating expected volatility, the Company considered the historical share price volatility of its common shares.

f) Restricted Share Units ("RSUs")

The changes in RSUs during the six months ended June 30, 2023 and the year ended December 31, 2022 were as follows:

| | June 30, 2023 | December 31, 2022 |
|---|-----------------------|-------------------|
| | Number of RSUs | Number of RSUs |
| Balance outstanding, beginning of year | 3,884,965 | 4,367,723 |
| Units granted | 2,501,680 | 2,322,763 |
| Units vested | (1,581,088) | (2,547,287) |
| Units forfeited | (153,612) | (258,234) |
| Balance outstanding, end of period | 4,651,945 | 3,884,965 |

During the six months ended June 30, 2023 and 2022, the Company recognized stock-based compensation expense of \$8,481 and \$8,308, respectively, relating to RSUs in the condensed interim consolidated statements of loss.

g) Performance Share Units ("PSUs")

The changes in PSUs during the six months ended June 30, 2023 and the year ended December 31, 2022 were as follows:

| | June 30, 2023 | December 31, 2022 |
|---|-----------------------|-------------------|
| | Number of PSUs | Number of PSUs |
| Balance outstanding, beginning of year | 2,946,088 | 1,505,091 |
| Units granted | 1,113,877 | 2,182,770 |
| Units vested | (781,052) | (585,965) |
| Units forfeited | (195,515) | (155,808) |
| Balance outstanding, end of period | 3,083,398 | 2,946,088 |

WELL Health Technologies Corp.
Notes to Condensed Interim Consolidated Financial Statements

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

During the six months ended June 30, 2023 and 2022, the Company recognized stock-based compensation expense of \$4,030 and \$4,839, respectively, relating to PSUs in the condensed interim consolidated statements of loss.

14. Related Party Transactions

Key Management Compensation

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company, directly or indirectly. Key management personnel include the Company's Board of Directors and certain members of the senior executive team. The remuneration of the Company's key management personnel during the three and six months ended June 30, 2023 and 2022 was as follows:

| | Three months ended | | Six months ended | |
|----------------------------------|---------------------------|----------|-------------------------|----------|
| | June 30, | June 30, | June 30, | June 30, |
| | 2023 | 2022 | 2023 | 2022 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Salaries | 250 | 220 | 500 | 440 |
| Directors' fees | 60 | 120 | 120 | 120 |
| Stock-based compensation expense | 1,960 | 1,780 | 3,913 | 3,186 |
| | 2,270 | 2,120 | 4,533 | 3,746 |

During the six months ended June 30, 2023, the Company granted 985,000 RSUs (625,000 to CEO, 50,000 to CFO, 50,000 to COO and 260,000 to Board of Directors), and 225,000 PSUs (125,000 to CEO, 50,000 to CFO 50,000 to COO). During the six months ended June 30, 2022, the Company granted 316,788 RSUs (119,274 to CEO, 47,709 to CFO, 33,396 to COO and 116,409 to Board of Directors), and 200,379 PSUs (119,274 to CEO, 47,709 to CFO, and 33,396 to COO).

Included in other current assets as at June 30, 2023 is \$5,038 (\$2,489 from CEO, \$1,503 from CFO, \$1,046 from COO) and as at December 31, 2022 is \$4,426 (\$2,489 from CEO, \$857 from CFO, \$1,046 from COO, and \$34 from Board of Directors) of receivables from related parties. These receivables were primarily due to payroll taxes on stock issuance for the related parties.

15. Segment reporting

The Company is organized into operating segments based on its product and service offerings. Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. Effective January 1, 2023, the Company re-grouped its operating segments after a change in organizational structure and a corresponding change in internal reporting to the chief operating decision-maker. The Company now has six reportable segments as shown below that are grouped into three key business units: Canadian Patient Services, WELL Health USA Patient Services and SaaS and Technology Services.

WELL Health Technologies Corp.
Notes to Condensed Interim Consolidated Financial Statements

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

Reportable Segment

Canadian Patient Services - Primary
 Canadian Patient Services - Specialized MyHealth
 WELL Health USA Patient Services - Primary Circle Medical
 WELL Health USA Patient Services - Primary WISP
 WELL Health USA Patient Services - Specialized CRH
 SaaS and Technology Services

Operations

Primary care and allied health clinic operations in Canada
 Specialty care and accredited diagnostic health services from MyHealth
 U.S. primary care telehealth operations from Circle Medical
 U.S. primary care operations from WISP
 Specialized care gastroenterology anesthesia services from CRH
 Aggregation of electronic medical records ("EMR"), billing and revenue cycle management solutions, digital applications, and cybersecurity operating segments

Three months ended June 30, 2023

| | <--Canadian Patient Services--> | | | <--WELL Health USA Patient Services--> | | | | SaaS and Technology Services | Corporate/ Shared Services | GRAND TOTAL |
|--|---------------------------------|----------------------|---------------|--|---------------|-----------------|----------------|------------------------------|----------------------------|----------------|
| | Primary | Specialized-MyHealth | TOTAL | Primary-Circle Medical | Primary-WISP | Specialized-CRH | TOTAL | | | |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Total segment revenue | 24,869 | 29,311 | 54,180 | 20,958 | 19,135 | 63,429 | 103,522 | 14,273 | 4,494 | 176,469 |
| Inter-segment revenue | (7) | - | (7) | - | - | (37) | (37) | (1,009) | (4,494) | (5,547) |
| Revenue from external customers | 24,862 | 29,311 | 54,173 | 20,958 | 19,135 | 63,392 | 103,485 | 13,264 | - | 170,922 |
| Segment profit (loss) before tax, interest and depreciation and amortization ⁽¹⁾ | 1,747 | 7,400 | 9,147 | (1,103) | (717) | 21,955 | 20,135 | 1,660 | (9,327) | 21,615 |

Three months ended June 30, 2022 (restated) ⁽²⁾

| | <--Canadian Patient Services--> | | | <--WELL Health USA Patient Services--> | | | | SaaS and Technology Services | Corporate/ Shared Services | GRAND TOTAL |
|--|---------------------------------|----------------------|---------------|--|---------------|-----------------|---------------|------------------------------|----------------------------|----------------|
| | Primary | Specialized-MyHealth | TOTAL | Primary-Circle Medical | Primary-WISP | Specialized-CRH | TOTAL | | | |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Total segment revenue | 17,890 | 25,836 | 43,726 | 15,642 | 13,119 | 50,898 | 79,659 | 17,880 | 5,632 | 146,897 |
| Inter-segment revenue | (9) | - | (9) | - | - | (18) | (18) | (912) | (5,632) | (6,571) |
| Revenue from external customers | 17,881 | 25,836 | 43,717 | 15,642 | 13,119 | 50,880 | 79,641 | 16,968 | - | 140,326 |
| Segment profit (loss) before tax, interest and depreciation and amortization ⁽¹⁾ | 3,012 | 4,936 | 7,948 | 2,704 | 590 | 19,251 | 22,545 | 437 | (15,617) | 15,313 |

WELL Health Technologies Corp.
Notes to Condensed Interim Consolidated Financial Statements

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

Six months ended June 30, 2023

| | <--Canadian Patient Services--> | | | <--WELL Health USA Patient Services--> | | | | SaaS and Technology Services | Corporate/ Shared Services | GRAND TOTAL |
|--|---------------------------------|--------------------------|----------------|--|------------------|---------------------|----------------|------------------------------------|----------------------------------|------------------|
| | Primary | Specialized- MyHealth | TOTAL | Primary- Circle Medical | Primary- WISP | Specialized- CRH | TOTAL | | | |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Total segment revenue | 49,665 | 55,394 | 105,059 | 44,040 | 37,773 | 120,930 | 202,743 | 34,894 | 8,814 | 351,510 |
| Inter-segment revenue | (14) | - | (14) | - | - | (68) | (68) | (2,267) | (8,814) | (11,163) |
| Revenue from external customers | 49,651 | 55,394 | 105,045 | 44,040 | 37,773 | 120,862 | 202,675 | 32,627 | - | 340,347 |
| Segment profit (loss) before tax, interest and depreciation and amortization ⁽¹⁾ | 4,804 | 13,376 | 18,180 | 226 | (534) | 38,443 | 38,135 | 4,759 | (27,786) | 33,288 |
| Goodwill and intangible assets | 41,386 | 227,569 | 268,955 | 20,841 | 55,759 | 555,772 | 632,372 | 134,570 | - | 1,035,897 |

Six months ended June 30, 2022 (restated)⁽²⁾

| | <--Canadian Patient Services--> | | | <--WELL Health USA Patient Services--> | | | | SaaS and Technology Services | Corporate/ Shared Services | GRAND TOTAL |
|--|---------------------------------|--------------------------|----------------|--|------------------|---------------------|----------------|------------------------------------|----------------------------------|------------------|
| | Primary | Specialized- MyHealth | TOTAL | Primary- Circle Medical | Primary- WISP | Specialized- CRH | TOTAL | | | |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Total segment revenue | 35,024 | 49,990 | 85,014 | 27,632 | 25,033 | 99,106 | 151,771 | 31,809 | 7,202 | 275,796 |
| Inter-segment revenue | (18) | - | (18) | - | - | (46) | (46) | (1,696) | (7,202) | (8,962) |
| Revenue from external customers | 35,006 | 49,990 | 84,996 | 27,632 | 25,033 | 99,060 | 151,725 | 30,113 | - | 266,834 |
| Segment profit (loss) before tax, interest and depreciation and amortization ⁽¹⁾ | 4,246 | 8,375 | 12,621 | 1,914 | 220 | 40,606 | 42,740 | 1,633 | (24,077) | 32,917 |
| Goodwill and intangible assets | 30,300 | 228,891 | 259,191 | 21,090 | 49,845 | 584,139 | 655,074 | 133,444 | - | 1,047,709 |

Notes:

- (a) Included in segment profit (loss) is \$16,261 and \$31,460 of marketing and promotion expense for the three and six months ended June 30, 2023, respectively (\$10,080 and \$19,987 for the three and six months ended June 30, 2022, respectively); and \$6,134 and \$12,733 of non-cash stock-based compensation expense for the three and six months ended June 30, 2023, respectively (\$8,527 and \$13,666 for the three and six months ended June 30, 2022, respectively);
 - (b) Rent expense is neither included in general & administrative expenses nor in the above segment profit (loss) under IFRS 16; and
 - (c) Included a loss on revaluation of deferred acquisition cost liability in the amount of \$7,891 (Note 8) under Corporate/Shared service for the six months ended June 30, 2023.
- 2 Effective January 1, 2023, the Company re-grouped its operating segments after a change in organizational structure and a corresponding change in internal reporting to the chief operating decision-maker. Prior year's presentation has been re-stated to align with current year's grouping.

WELL Health Technologies Corp.

Notes to Condensed Interim Consolidated Financial Statements

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

A reconciliation of net loss before income tax to segment profit before tax, interest and depreciation and amortization is as follows:

| | Three months ended | | Six months ended | |
|---|--------------------|------------------|------------------|------------------|
| | June 30, 2023 | June 30, 2022 | June 30, 2023 | June 30, 2022 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Segment profit before tax, interest and depreciation and amortization | 21,615 | 15,313 | 33,288 | 32,917 |
| Interest expense | (7,828) | (5,254) | (15,602) | (10,408) |
| Interest income | 127 | 109 | 315 | 211 |
| Depreciation and amortization | (14,041) | (13,810) | (28,563) | (27,185) |
| Net loss before income tax | (127) | (3,642) | (10,562) | (4,465) |

Geographic information

Revenue by geographic location of customers and goodwill and intangible assets by location for the three and six months ended June 30, 2023 and 2022 are summarized as follows:

| Three months ended June 30, 2023 and 2022 | Canada and others | | U.S. | | Canada (Corporate/shared services) | | Total | |
|---|-------------------|--------|----------------|--------|------------------------------------|---------|----------------|---------|
| | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Total segment revenue | 68,453 | 61,606 | 103,522 | 79,659 | 4,494 | 5,632 | 176,469 | 146,897 |
| Inter-segment revenue | (1,016) | (921) | (37) | (18) | (4,494) | (5,632) | (5,547) | (6,571) |
| Revenue from external customers | 67,437 | 60,685 | 103,485 | 79,641 | - | - | 170,922 | 140,326 |

| Six months ended June 30, 2023 and 2022 | Canada and others | | U.S. | | Canada (Corporate/shared services) | | Total | |
|---|-------------------|---------|----------------|---------|------------------------------------|---------|------------------|-----------|
| | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Total segment revenue | 139,953 | 116,823 | 202,743 | 151,771 | 8,814 | 7,202 | 351,510 | 275,796 |
| Inter-segment revenue | (2,281) | (1,714) | (68) | (46) | (8,814) | (7,202) | (11,163) | (8,962) |
| Revenue from external customers | 137,672 | 115,109 | 202,675 | 151,725 | - | - | 340,347 | 266,834 |
| Goodwill and intangible assets | 403,525 | 392,641 | 632,372 | 655,068 | - | - | 1,035,897 | 1,047,709 |

WELL Health Technologies Corp.

Notes to Condensed Interim Consolidated Financial Statements

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

16. Business combinations and asset acquisitions

2023 Acquisitions

During the six months ended June, 2023, the Company acquired interest in the following companies:

| Company name | Date of Acquisition | Business/asset acquisition | % Ownership | Place of incorporation | Line of business |
|--|---------------------|----------------------------|-------------|------------------------|--|
| Affiliated Tampa Anesthesia Associates, LLC ("ATAA") | March 1, 2023 | Asset | 51% | U.S. | WELL Health USA Patient Services – Specialized CRH |
| Trillium Medical Billing Agency Inc. ("TMBA") | May 1, 2023 | Business | 100% | Canada | SaaS and Technology Services |
| MCI Medical Clinics (Alberta) Inc. ("MCI AB") | June 1, 2023 | Business | 100% | Canada | Canadian Patient Services - Primary |

The purchase price of acquisitions were satisfied through, where applicable:

- (i) cash and/or shares paid to the vendor, net of working capital adjustments;
- (ii) working capital/indemnification holdbacks; and
- (iii) deferred purchase consideration that is considered to be a deferred acquisition cost.

Time-based earnout payments considered to be acquisition costs have been classified as a financial liability carried at amortized cost. For business combinations, the excess of the fair value of the purchase consideration over the fair values of assets and liabilities acquired is recognized as goodwill. Goodwill is attributable to the workforce, expected synergies and future profitability of the acquired businesses.

The following table summarizes the fair value of the purchase consideration and the estimated fair values of assets and liabilities acquired at the acquisition dates for business combinations and asset acquisitions that occurred during the period ended June 30, 2023. Purchase price allocations have been classified as "Final" or "Provisional" based on the status of the work performed by the Company to determine net working capital adjustments and the fair value of the assets acquired and liabilities assumed at the acquisition date. The Company may adjust preliminary purchase price allocations, as necessary, up to one year after the acquisition closing date as new information is obtained about facts and circumstances that existed as of the closing date.

WELL Health Technologies Corp.**Notes to Condensed Interim Consolidated Financial Statements**

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| | ATAA Final \$'000 | TMBA Final \$'000 | MCI AB Provisional \$'000 | Total \$'000 |
|---|----------------------------------|----------------------------------|--|-------------------------|
| Cash | 6,173 | 263 | 1,000 | 7,436 |
| Fair value of shares issued at closing | - | 269 | 503 | 772 |
| Working capital holdback | - | 229 | 150 | 379 |
| Deferred acquisition cost (Note 11(a)) | - | 1,290 | - | 1,290 |
| Acquisition-related transaction cost | 137 | - | - | 137 |
| Purchase consideration | 6,310 | 2,051 | 1,653 | 10,014 |
| Assets and liabilities acquired | | | | |
| Cash | - | 132 | (27) | 105 |
| Accounts receivable and other current assets | - | 117 | 1,591 | 1,708 |
| Accounts payable | - | (4) | (807) | (811) |
| Other current liabilities | - | (100) | (1,274) | (1,374) |
| Deferred tax liability | - | (273) | - | (273) |
| Non-controlling interest | (6,062) | - | - | (6,062) |
| Exclusive professional services agreement ("PSA") | 12,372 | - | - | 12,372 |
| Customer relationship (Note 10) | - | 1,031 | - | 1,031 |
| Goodwill (Note 10) | - | 1,148 | 2,170 | 3,318 |
| | 6,310 | 2,051 | 1,653 | 10,014 |

PSA amortization term

15 years

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2022 Acquisitions

During the six months ended June 30, 2023, the Company finalized the purchase price allocation of 1330945 BC Ltd dba False Creek Wellness ("FCW"), HealthVue Ventures Ltd. ("HVL") and South Surrey Medical Clinic Inc. ("SSMC"), CloudPractice Inc. ("CP"), and HASU Behavioural Health Inc. ("HASU") acquired in 2022.

| | Q4 2022 acquisitions | | |
|--|---------------------------------|--------------------|------------------|
| | Provisional* | Adjustments | Finalized |
| | \$'000 | \$'000 | \$'000 |
| Cash | 5,402 | 32 | 5,434 |
| Fair value of shares issued at closing | 1,806 | 8 | 1,814 |
| Working capital holdback | 650 | - | 650 |
| Deferred acquisition cost (Note 11(a)) | 1,508 | - | 1,508 |
| Fair value of previously held interest | 169 | - | 169 |
| Purchase consideration | 9,535 | 40 | 9,575 |
| | | | |
| Cash | 868 | (70) | 798 |
| Accounts receivable and other current assets | 1,095 | (34) | 1,061 |
| Right-of-use asset | 2,162 | - | 2,162 |
| Accounts payable | (1,633) | 182 | (1,451) |
| Lease liability | (2,162) | - | (2,162) |
| Deferred tax liability | - | (283) | (283) |
| Non-controlling interest | (138) | (4) | (142) |
| Customer relationship | - | 574 | 574 |
| Technology | - | 476 | 476 |
| Goodwill | 9,343 | (801) | 8,542 |
| Assets and liabilities acquired | 9,535 | 40 | 9,575 |

*FCW, HVL, SSMC, CP and HASU

2023 Disposals

On April 1, 2023, the Company sold its 51% interest in Western Ohio Sedation Associates, LLC ("WOSA") and released any remaining restrictive covenants relating to this entity on a contemporaneous basis.

The Company received \$11,059 (US\$8,172) and recorded a pre-tax gain on disposal of \$1,717 (US\$1,274), net of transaction costs of \$205 (US\$147). The net gain resulted from the disposition of the net assets of the WOSA business including the remaining net book value of customer relationship intangible assets.

WELL Health Technologies Corp.**Notes to Condensed Interim Consolidated Financial Statements**

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

17. Cash Flow Information

| | Six months ended | |
|--|--------------------------|------------------|
| | June 30, 2023 | June 30, 2022 |
| | \$'000 | \$'000 |
| Change in non-cash operating items: | | |
| Accounts and other receivables | 2,352 | (20,542) |
| Inventory | 187 | (206) |
| Other current assets | 1,241 | 820 |
| Other non-current assets | (651) | (64) |
| Accounts payable and accrued liabilities | (7,901) | 5,882 |
| Unearned revenue | 282 | 1,267 |
| Income tax payable | (2,206) | 2,943 |
| Deferred tax liabilities | (8,450) | (3,937) |
| Other non-current liabilities | 1,057 | 1,251 |
| Other current liabilities | 687 | 4,195 |
| | (13,402) | (8,391) |

| | Six months ended | |
|--|--------------------------|------------------|
| | June 30, 2023 | June 30, 2022 |
| | \$'000 | \$'000 |
| Equity and debt investments in associates and others: | | |
| Investment in doctorly | (681) | - |
| Investment in Graphium | (388) | - |
| | (1,069) | - |

| | Six months ended | |
|---|--------------------------|------------------|
| | June 30, 2023 | June 30, 2022 |
| | \$'000 | \$'000 |
| Business acquisitions, net of cash acquired (Note 16): | | |
| MCI AB | (1,027) | - |
| TMBA | (131) | - |
| | (1,158) | - |
| Asset acquisitions (Note 16): | | |
| GCAA | - | (132) |
| WCSA | - | (1,049) |
| MyHealth licences | - | 970 |
| ATAA | (6,310) | - |
| | (6,310) | (211) |

WELL Health Technologies Corp.**Notes to Condensed Interim Consolidated Financial Statements**

(Unaudited, expressed in thousands of Canadian dollars unless otherwise stated, except share and per share amounts)

18. Financial Instruments

a. Classification of financial instruments

The following table summarizes the Company's financial instruments and their carrying amounts:

| | June 30, 2023 | December 31, 2022 |
|---|--------------------------|----------------------|
| | \$'000 | \$'000 |
| Financial assets at amortized cost | | |
| Cash and cash equivalents | 35,633 | 48,908 |
| Accounts and other receivables | 75,411 | 78,914 |
| Lease receivable | 2,805 | 2,448 |
| Other current and non-current assets | 23,829 | 24,294 |
| | 137,678 | 154,564 |
| Financial assets at fair value through profit or loss ("FVPL") | | |
| Equity and debt investments | 6,681 | 5,636 |
| Financial liabilities at amortized cost | | |
| Accounts payable and accrued liabilities | 43,588 | 50,728 |
| Loans and borrowings | 231,727 | 252,474 |
| Deferred acquisition costs | 35,389 | 38,497 |
| Convertible debentures | 46,944 | 44,679 |
| Lease liability | 64,805 | 61,263 |
| Other current and non-current liabilities | 17,698 | 18,233 |
| | 440,151 | 465,874 |

b. Fair value measurements

The fair value hierarchy establishes three levels to reflect the significance of the inputs used in making the measurements:

Level 1 – quoted prices in active markets for identical assets or liabilities;

Level 2 – inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and

Level 3 – inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Company does not have any fair value measurements categorized within level 1 of the fair value hierarchy.

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Financial instruments carried at amortized cost:

The carrying values of financial instruments carried at amortized cost approximate their fair value, except for the Company's loans and borrowings.

The Company's loans and borrowings, which are mainly comprised of the JPM facility and the RBC facility (Note 12), are floating rate instruments which are based on SOFR/CDOR plus 1.50% to 3.25% dependent on CRH's total leverage ratio and MyHealth's total funded debt to EBITDA ratio. The Company has estimated the fair value of these financial instruments to be \$167,797 (US\$126,734) for the JPM facility, and \$66,025 for the RBC facility as at June 30, 2023 based on Level 3 unobservable inputs.

Financial instruments carried at fair value:

The investments in Phelix, Twig, Bright, Tap Medical, Tali.ai, Cherry Health, doctorly, Graphium and an anesthesia revenue cycle management organization are classified as financial assets at FVPL. The fair value measurements of the investments are categorized within Level 3 of the fair value hierarchy. As at June 30, 2023 and December 31, 2022, in the absence of observable market data and any facts to suggest otherwise, management concluded that the fair value of the investments approximated the cost.

The Company's derivative financial instruments, including an interest rate swap and foreign currency forward contracts, are classified as financial assets or liabilities at FVPL. The fair value measurements are categorized within Level 2 of the fair value hierarchy. The fair value of interest rate swaps is determined by discounting expected future cash flows from the contracts. The future cash flows are determined by measuring the difference between fixed interest payments to be made to the counterparty and floating interest payments to be received based on forward interest rate curves. The fair value of foreign currency forward contracts and swaps is measured using a market approach, based on the difference between contracted foreign exchange rates and quoted forward exchange rates as of the reporting date.

As at June 30 2023, the carrying value of derivative financial instruments was a liability of \$397 (December 31, 2022 - \$369).

c. Financial risk management

Credit risk

Credit risk is the risk of an unexpected loss if a customer or third party to a financial instrument fails to meet its contractual obligation. Credit risk arises from the Company's financial assets. The carrying value of the financial assets represents the maximum exposure to credit risk. The Company limits its exposure to credit risk on cash and cash equivalents by placing these financial instruments with high-credit quality financial institutions and only investing in liquid, investment grade securities.

No single customer accounts for more than 10% of the Company's consolidated revenue. The Company establishes an estimate for expected credit losses on accounts receivable if it is determined that all or part of the outstanding balance is uncollectable. Collectability is reviewed regularly and an estimate is established or adjusted, as necessary, using a combination of the specific identification method, historic collection patterns and existing economic conditions. Estimates are

WELL Health Technologies Corp.

Notes to Condensed Interim Consolidated Financial Statements

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subject to change as they are impacted by the nature of collectability, which may involve delays and the current uncertainty in the economy.

The Company's exposure to credit risk is considered to be low, given the size and nature of the various counterparties involved and their history of performance. The Company's revenue from clinic operations is from billings for insured services paid for by the provincial health authorities. The Company recognizes anesthesia service revenues, net of contractual adjustments and implicit price concessions, which are estimated based on the historical trend of cash collections and contractual adjustments. As a result, anesthesia related receivables reflect the amount the Company expects to receive from patients and third-party insurers at the reporting period end and thus credit risk is considered to be limited.

As at June 30, 2023, the Company had accounts and other receivables of \$75,411 (December 31, 2022 - \$78,914), net of expected credit losses of \$3,462 (December 31, 2022 - \$3,619) (Note 9).

Liquidity risk

Liquidity risk references the Company's ability to meet its financial obligations as they fall due and remain solvent. The Company has a planning and budgeting process in place to help determine the funds required to support the Company's normal operating requirements on an ongoing basis. To date, the Company has generated operating losses and net cash outflows from operations, and has relied on equity, convertible debentures, and bank borrowings to fund its operations and acquisitions and will need to continue to secure additional funding for operations. Although the Company has been successful in the past in obtaining financing, there is no assurance that it will be able to obtain adequate financing in the future or that financing will be on terms advantageous to the Company.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Company is exposed to fluctuations in interest rates through variable rate debt obligations under its syndicated credit facilities with JPM and RBC (Note 12). On March 3, 2023, the Company entered into a three year interest rate swap agreement consisting of a series of pay-fixed interest rate swaps at a fixed interest rate of 4.68% (the hedging instrument) to hedge the variability of the cash flows attributable to changes in 1-month Term SOFR, the benchmark variable interest rate, on US\$50,000 of debt outstanding under JPM credit facility (the hedged item).

On March 3, 2023, the Company designated the interest rate swap in a qualifying hedging relationship and applied hedge accounting as a cash flow hedge in accordance with its accounting policy described in Note 3. During the three and six months ended June 30, 2023, the Company recognized a fair value loss of \$202 in other comprehensive loss in relation to the interest rate swap agreement. The carrying value of the interest rate swap agreement was a liability of \$202 as at June 30, 2023.

With all other variables held constant, a 10% upward movement in the interest rate would have reduced net income by approximately \$875 (2022 - \$435) for the six months ended June 30, 2023.

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There would be an equal and opposite impact on net income with a 10% downward movement in the interest rate.

Foreign currency risk

The Company is exposed to foreign exchange risk on revenue contracts, purchase contracts and loans and borrowings denominated in currencies other than the currency of the Company's contracting entity. For Canadian operations, this is typically the U.S. dollar and for U.S. entities, this is typically the Canadian dollar. The Company is also exposed to foreign currency risk on translation of the net assets of its foreign operations to Canadian dollars.

The Company from time-to-time uses foreign currency contracts to manage its exposure to transactions in foreign currencies. These transactions include forecasted transactions and firm commitments denominated in foreign currencies. The Company does not apply hedge accounting to any of its hedging relationships that involve foreign currency contracts.

On June 30, 2023, the Company had an at maturity variable rate foreign currency forward contract outstanding to sell US\$5,000 on July 6, 2023 if the prevailing CAD/USD spot rate on July 5, 2023 falls outside of a specified rate range. If the prevailing spot rate on July 5, 2023 falls within the specified rate range, no settlement is required. The carrying value of the at maturity variable rate forward contract was a liability of \$195 as at June 30, 2023. On July 4, 2023, the Company unwound the foreign currency forward contract for a loss of \$75.

On December 31, 2022, the Company had a foreign currency forward contract to sell US\$7,000 on January 13, 2023 at an exchange rate of 1.3512 CAD/USD. The carrying value of the forward contract was a liability of \$22 as at December 31, 2022.

A 10% upward movement in foreign exchange rates versus the United States dollar would result in approximately \$925 change in the Company's net income for the six months ended June 30, 2023 (excluding impact of foreign currency forward contracts revaluation). There would be an equal and opposite impact on net income with a 10% downward movement in the foreign exchange rate.

19. Events After the Reporting Period

On July 1, 2023, the Company acquired a 100% interest in Lone Star Anesthesia Associates, PLLC ("LSAA"). The purchase consideration, paid via a combination of cash, shares and deferred consideration, was \$16,524 (US\$12,500) plus transaction costs.

On July 1, 2023, the Company acquired a 100% interest in CarePlus Medical Corporation ("CarePlus"). The purchase consideration, paid via cash, was estimated at \$46,267 (US\$35,000).

On July 19, 2023, the Company entered into an agreement to acquire certain Ontario based clinic assets from MCI Medical Clinics Inc., a subsidiary of MCI Onehealth Technologies Inc. (TSX: DRDR) ("MCI") and a subscription agreement for a convertible debenture financing in MCI (the "MCI Transaction"). Upon closing of the MCI Transaction, the Company will have representation on MCI's board of directors and subject to satisfaction of certain conditions, will hold a call option to acquire up to 30.8 million Class A Subordinate Voting shares and 30.8 million Class B Multiple Voting shares of MCI's go-forward business. The MCI Transaction is expected to close in the fourth quarter of 2023.